



## ASA ME208 Marine Survey Commercial Vessel & Yacht Survey in San Francisco

Thursday - Sunday March 11-14, 2010 (8:00 am - 5:00 pm)

Location: L'Olivier Restaurant  
465 Davis Court, San Francisco, Ca 94111  
Tel. 415-981-7824

Sponsored by ASA NorCal Chapter

**Norman Laskay, ASA and Capt. Joseph Rodgers, ASA will offer  
the 4-day MTS course ME208 Marine Survey**

This course is designed for the marine professional who wants to learn more about the appraisal side of the industry and the non-marine professional who wants basic knowledge of the industry. The course may be taken as a three-day seminar or, with an optional three hour exam on the fourth day, as an accredited course. *Course/seminar includes a field trip to a shipyard to inspect a vessel under the guidance of two expert surveyors.* Continental breakfast and lunch will be provided.

You will learn:

- Functions of the marine surveyor and appraiser
- Scope of the marine industry
- Marine equipment vocabulary
- Identification of marine systems, commercial & yacht
- Identification of marine equipment, commercial & yacht
- Types of Bluewater and Brownwater equipment
- Application of the three approaches to value
- Preparing the report



Norman Laskay

**Manual included. Register before February 11, 2010 for discount rate**

**About the instructors: Norman Laskay, ASA, NAMS-CMS, MRICS** is a partner with the worldwide marine surveying firm Dufour, Laskay & Strouse, Inc. (DSL) and is based in Louisiana. Norm became a marine surveyor in 1974 after prior experience at sea and with steamship agency, bulk cargo handling and vessel operations. He is now Of Counsel. He has been involved with many aspects of marine surveying including hull, machinery and cargo, both inland and ocean.

Mr. Laskay has been active with the American Society of Appraisers' International Machinery and Technical Specialties Committee. He has written a comprehensive exam for the Commercial Marine Appraisal specialty, the Marine Asset Appraisal chapter for the ASA/MTS text book, Second Edition, is on the Board of Examiners, and wrote this 30 hour course for the ASA on commercial and yacht asset appraisal.

Norm Laskay holds a B.S. from Maine Maritime Academy in Marine Transportation and has post graduate and continuing education in Law, Diesel Repair, Marine Survey and Appraisal.

**Capt. Joseph Rodgers, ASA, NAMS:** Since 1978 Captain Rodgers has been professionally involved as a marine surveyor for international and domestic insurance companies, financial institutions, yacht brokers, law firms, corporations, individuals and insurance companies. (<http://www.rodgersandassociates.com/index1.htm>)

He and his firm, Rodgers and Associates of Santa Cruz, CA have surveyed vessels, both commercial and private, power and sail, of all sizes, types and construction. He was appointed by Geary Associates Marine Surveyors to the Underwriters at Lloyds of London providing surveys on cargo/ships/passenger ferries, charter fleets and private vessels. Captain Rodgers will lead the vessel survey field trip.



Captain Joe Rodgers

**What will I take home?** The course book, which includes sections on equipment identification, appraisal processes, and report preparation guidelines.

**Is reaccreditation credit available?** A uniform reaccreditation credit certificate will be awarded, verifying 24 hours of attendance if taken as a seminar, or a Certification of Completion for the course with successful completions of exam. (Please check preference of Course or Seminar.)

**Who should attend?** Appraisers looking for an interesting course to gather CE hours, marine surveyors both commercial and yacht, attorneys, lenders, and anyone working with or interested in marine asset based valuation.

## 4-Day Marine Survey Course or 3-Day Seminar

### Registration Form

Mr.  Ms.  Mrs.  Dr.  Capt *Full name for credit* \_\_\_\_\_ *Name on Badge* \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ ZIP/Postal \_\_\_\_\_ Best Phone # \_\_\_\_\_

Country \_\_\_\_\_ Email \_\_\_\_\_

**4-day** credit course (30 hrs CEU)      **3-day** seminar (24 hrs professional development)

Appraisal discipline:  BV  G&J  MTS  PP  RP  ARM

Membership

ASA  AAA  AI  AFSMRA  NAIFA  RICS ASA Member ID # \_\_\_\_\_ (for course credit)

Designation:  FASA  ASA  AM  Candidate  Associate  Applicant  \_\_\_\_\_

**Tuition**

(Member rate applies to members of above organizations. Same price for course or seminar)

Includes course book, continental breakfast & lunch	Tuition	Early-Bird (Paid before Feb 11)	#	Price
<b>Regular</b>	<b>\$995</b>	<b>\$895</b>		
<b>Member</b>	<b>\$895</b>	<b>\$795</b>		
Please enter # attending, price & total			<b>Total</b>	<b>\$</b>

**Payment:** All fees must be paid in U.S. funds drawn on U.S. banks

Check enclosed (payable to ASA NorCal)    VISA    MasterCard    American Express

pay to **ASA.NorCal@gmail.com** - use any credit card at **PayPal.com** (preferred)

Credit card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

Cardholder \_\_\_\_\_ (as name appears on card) Email \_\_\_\_\_ (need for sending confirmation)

Signature \_\_\_\_\_ (type in)

There are four easy ways to register for this offering (check one):

**EMAIL:** [ASA.NorCal@gmail.com](mailto:ASA.NorCal@gmail.com) (preferred)

**MAIL:** ASA ME208, 10 Northcreek Place, Walnut Creek, CA 94598 (USA)

**FAX:** 1-925 939-4567 (email notice of fax to [nancy@appraiser.net](mailto:nancy@appraiser.net))

**PHONE:** 1-925 939-4367: Nancy Stacy, ASA Course Coordinator (Pacific time zone)

